

GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**TM, a menu-driven database system. The INTERNET address for **GSA Advantage!**TM is: **<http://www.GSAAdvantage.gov>**.

Schedule for - Consolidated (Professional Services Schedule)

Federal Supply Group: 00CORP

Contract Number: GS-00F-157GA

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: 7 April 2017- 6 April 2022

Contractor: MorganFranklin Consulting, LLC
7900 TYSONS ONE PL STE 300
MCLEAN, VA 22102-5979

Business Size: Large Business

In accordance with 13 C.F.R. 121.404, the Contractor is ineligible to participate in any RFQ that is set aside for small business where the subject contract's awarded size status for the preponderance NAICS designated in the RFQ is "other than small".

Telephone: (703) 564-7525
Extension:
FAX Number: (703) 564-7526
Web Site: www.MorganFranklin.com
E-mail: eric.reicin@morganfranklin.com
Contract Administration: Eric Reicin

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SIN	Recovery	SIN Description	Page Number
520-1	520-1RC	Program Financial Advisor	See Price List
520-2	520-2RC	Transaction Specialist	See Price List
520-3	520-3RC	Due Diligence and Support Services	See Price List
520-5	520-5RC	Loan Servicing & Asset Management	See Price List
520-11	520-11RC	Accounting	See Price List
520-12	520-12RC	Budgeting	See Price List
520-13	520-13RC	Complementary Financial Management Services	See Price List
520-15	520-15RC	Outsourcing Recurring Commercial Activities for Financial Management Services	See Price List
520-17	520-17RC	Risk Assessment and Mitigation Services	See Price List
520-21	520-21RC	Program Management Services	See Price List
520-22	520-22RC	Grants Management Support Services	See Price List
874-1	874-1RC	Integrated Consulting Services	See Price List
874-7	874-7RC	Integrated Business Program Support Services	See Price List

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Price List on pages 4-6

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. See LCAT Descriptions starting on page 6

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. **Geographic Coverage (delivery Area):** The geographic location for all labor categories is domestic delivery that includes 50 states, Washington D.C., and Puerto Rico
5. **Point(s) of production (city, county, and state or foreign country):** Same as company address
6. **Discount from list prices or statement of net price:** Government net prices (discounts already deducted). See Attachment.
7. **Quantity discounts:** None Offered
8. **Prompt payment terms:** Net 30 days
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** N/A
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Task Order
- 11b. **Expedited Delivery:** Items available for expedited delivery are noted in this price list.” under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor
- 11c. **Overnight and 2-day delivery.** The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor
- 11d. **Urgent Requirements.** The Contractor will note in its price list the “Urgent Requirements” clause of its contract and advise agencies that they can also contact the Contractor’s representative to effect a faster delivery: Contact Contractor
12. **F.O.B Points(s):** N/A
- 13a. **Ordering Address(es):** Same as Contractor
- 13b. **Ordering procedures:** the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. **Payment address(es):** Same as company address
15. **Warranty provision.:** Contractor’s standard commercial warranty.
16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 20a. Terms and conditions for any other services (if applicable): N/A
21. List of service and distribution points (if applicable): N/A
22. List of participating dealers (if applicable): N/A
23. Preventive maintenance (if applicable): N/A
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/. Yes
25. Data Universal Numbering System (DUNS) number: 049003812
26. Notification regarding registration in System for Award Management (SAM) database: Registered
27. Final Pricing:
The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

SINs Awarded (Includes Recovery Purchasing SINS)	Labor Category	Minimum Education	Minimum Years of Experience	4/7/17- 4/6/18	4/7/18- 4/6/19	4/7/19- 4/6/20	4/7/20-4/6/21	4/7/21-4/6/22
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22	Accounting Manager I	Bachelors	6	\$143.17	\$145.61	\$148.08	\$150.60	\$153.16
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22	Accounting Manager II	Bachelors	8	\$177.73	\$180.75	\$183.83	\$186.96	\$190.13
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22	Accounting Manager III	Bachelors	11	\$222.17	\$225.94	\$229.78	\$233.69	\$237.66
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant I	Bachelors	0	\$127.73	\$129.90	\$132.11	\$134.36	\$136.64

SINs Awarded (Includes Recovery Purchasing SINS)	Labor Category	Minimum Education	Minimum Years of Experience	4/7/17- 4/6/18	4/7/18- 4/6/19	4/7/19- 4/6/20	4/7/20-4/6/21	4/7/21-4/6/22
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant II	Bachelors	3	\$143.17	\$145.61	\$148.08	\$150.60	\$153.16
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant III	Bachelors	5	\$172.80	\$175.73	\$178.72	\$181.76	\$184.85
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant IV	Bachelors	7	\$212.29	\$215.90	\$219.57	\$223.30	\$227.10
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Director I	Bachelors	14	\$271.54	\$276.15	\$280.85	\$285.62	\$290.48
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Director II	Bachelors	16	\$330.78	\$336.40	\$342.12	\$347.94	\$353.85
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Director III	Bachelors	20	\$434.46	\$441.84	\$449.36	\$457.00	\$464.77
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager I	Bachelors	8	\$172.80	\$175.73	\$178.72	\$181.76	\$184.85

SINs Awarded (Includes Recovery Purchasing SINS)	Labor Category	Minimum Education	Minimum Years of Experience	4/7/17- 4/6/18	4/7/18- 4/6/19	4/7/19- 4/6/20	4/7/20-4/6/21	4/7/21-4/6/22
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager II	Bachelors	11	\$217.23	\$220.92	\$224.68	\$228.50	\$232.38
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager III	Bachelors	13	\$246.85	\$251.05	\$255.32	\$259.66	\$264.07
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager IV	Bachelors	15	\$286.35	\$291.22	\$296.17	\$301.20	\$306.33
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Managing Director I	Bachelors	15	\$360.40	\$366.53	\$372.76	\$379.10	\$385.54
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Managing Director II	Bachelors	16	\$365.34	\$371.55	\$377.87	\$384.29	\$390.83
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Managing Director III	Bachelors	25	\$404.84	\$411.72	\$418.72	\$425.84	\$433.08
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Project Manager I	Bachelors	10	\$197.48	\$200.84	\$204.25	\$207.72	\$211.25

SINs Awarded (Includes Recovery Purchasing SINS)	Labor Category	Minimum Education	Minimum Years of Experience	4/7/17- 4/6/18	4/7/18- 4/6/19	4/7/19- 4/6/20	4/7/20-4/6/21	4/7/21-4/6/22
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Project Manager II	Bachelors	12	\$222.17	\$225.94	\$229.78	\$233.69	\$237.66
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Consultant I	Bachelors	10	\$187.61	\$190.80	\$194.04	\$197.34	\$200.69
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Consultant II	Bachelors	12	\$212.29	\$215.90	\$219.57	\$223.30	\$227.10
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Consultant III	Bachelors	14	\$236.98	\$241.01	\$245.10	\$249.27	\$253.50
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Manager I	Bachelors	12	\$281.41	\$286.19	\$291.06	\$296.01	\$301.04
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	TARC Director	Bachelors	15	\$330.78	\$336.40	\$342.12	\$347.94	\$353.85
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	TARC Lead	Bachelors	18	\$345.59	\$351.47	\$357.44	\$363.52	\$369.70

SINs Awarded (Includes Recovery Purchasing SINS)	Labor Category	Minimum Education	Minimum Years of Experience	4/7/17- 4/6/18	4/7/18- 4/6/19	4/7/19- 4/6/20	4/7/20-4/6/21	4/7/21-4/6/22
520-1,520-2 520-3, 520-5 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	TARC Manager	Bachelors	12	\$251.79	\$256.07	\$260.42	\$264.85	\$269.35

"**The Service Contract Act (SCA)** is applicable to this contract and as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29CRF 5413.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and/or when the Contractor adds SCA labor categories /employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and applicable wage determination (WD) number. Failure to do so may result in cancellation of the contract."

MorganFranklin Labor Categories

The Vendor offers only the personnel who meet or exceed the minimum qualification requirements stated in the Commercial Labor Category Descriptions provided herein. Vendor allows experience to substitute for minimum education requirements and education to substitute for minimum years of experience. Vendor criteria for substitution are as follows:

Education: An associate degree will equal 2 years of experience. A relevant bachelor's degree will equal 4 years of experience. A relevant Master's Degree will equal 6 years of experience. A Doctorate will equal 8 years of experience.

Experience: For every year of full time specific field experience, the person shall be credited with one Year of degree qualifications toward the values stated in the labor category descriptions.

GSA and/or the ordering activities may have access to any employee resume (by request) before, during, or after assignment of any GSA order. If for some extenuating reason a person assigned to an order must be replaced or substituted, the ordering activity will be notified in advance, in writing, and the substituted personnel will meet or exceed the required qualifications for the departing employee's labor category.

Relevant SIN	Labor Category	Functional Responsibility	Education	Year's Experience
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22,	Accounting Manager I	The Accounting Manager I performs the individual audit steps under the direct supervision of the Senior Accountant/Auditor. Prepares work papers and support documentation for exceptions and/or findings. Has an undergraduate or graduate degree	Bachelors	6
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15,	Accounting Manager II	The Accounting Manager II is responsible for major segments of audit or accounting related work. Supervises, directs and participates in the efforts of staff accountants in the performance of the audit procedures relative to the engagement plan.	Bachelors	8

520-17, 520-21, 520-22,		Exercises supervisory control over field personnel and reviews work papers for proper documentation. Summarizes the results of the audit review or accounting project for consideration by the Project Manager.		
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22,	Accounting Manager III	The Accounting Manager III Responsible for major segments of audit or accounting related work. Supervises, directs and participates in the efforts of staff accountants in the performance of the audit procedures relative to the engagement plan. Can manage program and project related task orders. Exercises supervisory control over field personnel and reviews work papers for proper documentation. Summarizes the results of the audit review or accounting project for consideration by the Project Manager.	Bachelors	11
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant I	The Consultant I provides analytical support to experienced staff members, including but not limited to research, financial and business process analysis and documentation of data, billing, and modeling.	Bachelors	0
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant II	The Consultant II plans, organizes, directs and conducts tasks in problem areas. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools. Makes technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems.	Bachelors	3
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant III	The Consultant III plans, organizes, directs and conducts tasks in problem areas. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools. Makes technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work requires the technical capability to	Bachelors	5

		assess the cost and schedule implications of existing and projected technological advances, as well as the ability to evaluate the impact of new and innovative subject matter related strategies.		
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Consultant IV	The Consultant IV plans, organizes, directs and conducts tasks in problem areas. Is expected to manager subordinate consultants and staff. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools. Makes technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work requires the technical capability to assess the cost and schedule implications of existing and projected technological advances, as well as the ability to evaluate the impact of new and innovative subject matter related strategies.	Bachelors	7
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Director I	The Director I provides consultation and/or analytical support and direction to project personnel on projects related to consulting, training, and business program support services disciplines. Responsible for leading multiple teams of professionals. Directs the work of subordinate staff. Reviews working papers and reports for accuracy and completeness. Organizes and directs overall engagement performance.	Bachelors	14
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Director II	The Director II provides consultation and/or analytical support and direction to project personnel on projects related to consulting, training, and business program support services disciplines. Responsible for leading multiple teams of professionals. Directs the work of subordinate staff. Reviews working papers and reports for accuracy and completeness. Organizes and directs overall engagement performance. Ensures that goals and objectives are accomplished within prescribed time frame and budget.	Bachelors	16

520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Director III	The Director III provides consultation and/or analytical support and direction to project personnel on projects related to consulting, training, and business program support services disciplines. Responsible for leading multiple teams of professionals across multiple programs. Directs the work of subordinate staff. Reviews working papers and reports for accuracy and completeness. Organizes and directs overall engagement performance. Ensures that goals and objectives are accomplished within prescribed time frame and budget. Participates in project meetings to resolve issues through application of available resources or experience gained on other projects. Ensures compliance with policies and professional standards.	Bachelors	20
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager I	The Manager directs the work of subordinate staff. Reviews working papers and reports for accuracy and completeness. Is regularly assigned on engagements in a managerial capacity. Manages team dedicated to customizing solutions, ensuring the satisfaction of client requirements. Interfaces with clients on a regular basis and reviews the services provided for completeness and adherence to client requirements and policies. Prepares documentation, reports and other deliverables for client approval.	Bachelors	8
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager II	The Manager II directs the work of subordinate staff. Reviews working papers and reports for accuracy and completeness. Is regularly assigned on engagements in a managerial capacity. Manages team dedicated to customizing solutions, ensuring the satisfaction of client requirements. Interfaces with clients on a regular basis and reviews the services provided for completeness and adherence to client requirements and policies. Prepares documentation, reports and other deliverables for client approval. Participates in planning of engagement and is responsible for all tasks delegated by senior managers. Supports team in implementation and acceptance process. Ensures that deliverables are in compliance with statement of work.	Bachelors	11

520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager III	The Manager III directs the work of subordinate staff. Is expected to manage lower level managers. Reviews working papers and reports for accuracy and completeness. Is regularly assigned on engagements in a managerial capacity. Manages team dedicated to customizing solutions, ensuring the satisfaction of client requirements. Interfaces with clients on a regular basis and reviews the services provided for completeness and adherence to client requirements and policies. Prepares documentation, reports and other deliverables for client approval. Assigns specific work tasks to more junior staff. Participates in planning of engagement and is responsible for all tasks delegated by senior managers. Supports team in implementation and acceptance process. Ensures that deliverables are in compliance with statement of work.	Bachelors	13
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Manager IV	The Manager IV directs the work of subordinate staff. Can manage lower level managers and can manage programs and projects at the task order level. Reviews working papers and reports for accuracy and completeness. Is regularly assigned on engagements in a managerial capacity. Manages team dedicated to customizing solutions, ensuring the satisfaction of client requirements. Interfaces with clients on a regular basis and reviews the services provided for completeness and adherence to client requirements and policies. Prepares documentation, reports and other deliverables for client approval. Assigns specific work tasks to more junior staff. Participates in planning of engagement and is responsible for all tasks delegated by senior managers. Supports team in implementation and acceptance process. Ensures that deliverables are in compliance with statement of work.	Bachelors	15
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Managing Director I	The Managing Director I is responsible for overall direction, coordination and evaluation of major business units. Provides high-level expert guidance and expertise to single or multiple projects. Is expected to manage complex organizations and teams by integrating skills into client-focused, performance-based organizational solutions. Provides management, organizational, business and financial improvement services to include business strategy planning, policy analysis,	Bachelors	15

		organizational design, cost-benefit analysis, change management and business/organizational transformation solutions.		
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Managing Director II	The Managing Director II is responsible for overall direction, coordination and evaluation of major business units. Provides high-level expert guidance and expertise to single or multiple projects. Manages complex organizations and teams by integrating skills into client-focused, performance-based organizational solutions. Provides management, financial, organizational and business improvement services to include business strategy planning, policy analysis, organizational design, cost-benefit analysis, change management and business/organizational transformation solutions. Manages clients expectations and provides strategic feedback	Bachelors	16
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Managing Director III	The Managing Director II is responsible for overall direction, coordination and evaluation of major business units. Provides high-level expert guidance and expertise to single or multiple projects. Manages complex organizations and teams by integrating skills into client-focused, performance-based organizational solutions. Provides management, financial, organizational and business improvement services to include business strategy planning, policy analysis, organizational design, cost-benefit analysis, change management and business/organizational transformation solutions. Manages clients expectations and provides strategic feedback. Can deliver, present and lead any and all strategic efforts for any program.	Bachelors	25
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Project Manager I	The Project Manager I is responsible for the overseeing of the daily operations of a project team or as a task lead for a work unit as it relates to mission oriented business integration services such as consulting, training and business program support services disciplines. Responsibilities include collaborating and communicating with client on project requirements. Provides guidance to team regarding solution development based on client needs. Responsible for ensuring	Bachelors	10

		technical requirements are met, reviews project deliverables for quality and oversees schedules, contract budgets, and managing contractor and subcontractor resources. Interact with customers to resolve any project issues.		
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Project Manager II	The Project Manager II is responsible for the overseeing of the daily operations of a project team or as a task lead for a work unit as it relates to mission oriented business integration services such as consulting, training and business program support services disciplines as well as managing subordinate project managers and staff. Responsibilities include collaborating and communicating with client on project requirements. Provides guidance to team regarding solution development based on client needs. Responsible for ensuring technical requirements are met, reviews project deliverables for quality and oversees schedules, contract budgets, and managing contractor and subcontractor resources. Interact with customers to resolve any project issues.	Bachelors	12
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Consultant I	The Senior Consultant I plans, organizes, directs and conducts tasks in problem areas. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools.	Bachelors	10
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Consultant II	The Senior Consultant II plans, organizes, directs and conducts tasks in problem areas. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools. Makes technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems.	Bachelors	12

520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Consultant III	The Senior Consultant III plans, organizes, directs and conducts tasks in problem areas. The problems are difficult to define and may require novel approaches and the use of sophisticated techniques. Has moderately extensive technical responsibility for interpreting, organizing, executing and coordinating assignments. Keeps abreast of new methodologies, databases and tools. Makes technical decisions which are considered authoritative, and which demonstrate mature judgment in anticipating and solving complex problems. Work requires the technical capability to assess the cost and schedule implications of existing and projected technological advances, as well as the ability to evaluate the impact of new and innovative subject matter related strategies.	Bachelors	14
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	Senior Manager I	The Senior Manager I directs the work of subordinate staff. Reviews working papers and reports for accuracy and completeness. Plans, organizes, executes, controls and performs project work efforts to result in successful delivery of professional services. Manages project teams. May be involved in leading or supporting activities associated with facilitation, training development, data collection, data analysis, methodology development and evaluation, process reengineering, or policy development to support clients and project team. May supervise other employees, function as task lead or perform as an individual contributor. Provides on-site quality control, monitors engagement budget, plans and assigns workload to project team. Liaison between project and Customer Relationship Manager.	Bachelors	12
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	TARC Director	The TARC (Technical Accounting and Review) Director effectively manages the completion of TARC related projects within estimated time frames and budget constraints, coordinates parties' effort on tasks, and review work products for completeness and adherence to applicable regulations and customer requirements. Manages client issues and provides feedback.	Bachelors	15

520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	TARC Lead	The TARC (Technical Accounting and Review) Lead provides primary interface with client management personnel regarding TARC strategic issues. He or she directs the completion of projects within estimated time frames and budget constraints, coordinates parties' efforts on tasks, and reviews work products for completeness and adherence to applicable regulations and customer requirements. The Partner also delivers, presents, and leads strategic level client meetings.	Bachelors	18
520-1, 520-2, 520-3, 520-5, 520-11, 520-12, 520-13, 520-15, 520-17, 520-21, 520-22, 874-1, 874-7	TARC Manager	The TARC (Technical Accounting and Review) Managers have taken on increasing responsibility in the design, implementation, and management of TARC related projects. They interface with the client on project specific issues, direct the completion of projects within estimated time frames and budget constraints, coordinates project specific parties, and review work products for completeness and adherence to applicable regulations and customer requirements.	Bachelors	12